
Financial Results

For the fiscal year ended January 31, 2013



Consolidated Income Statements Summary

¥ Million

	FY 2011 Results (11/2-12/1)	FY 2012 Results (12/2-13/1)	Increase (Decrease)
Order Accepted	47,585	58,060	10,474
Net Sales	52,049	53,571	1,521
Gross Profit	6,890	8,090	1,200
Selling, General & Admin. Expenses	6,168	6,700	532
Operating Income	721	1,390	668
Non-operating Income(Expenses)	85	84	0
Ordinary Income	807	1,474	667
Extraordinary Income(Expenses)	△54	△81	△26
Total Income Taxes	210	243	33
Income Taxes-deferred	△31	—	31
Minority Interests in Income(Loss)	—	—	—
Net Income	573	1,149	576
E P S	23.18	46.50	23.32
ROE	5.9%	10.9%	5.0

Consolidated Balance Sheets Summary

¥ Million

	As of Jan. 31 2013	As of Jan. 31 2012
ASSETS		
Current Assets	17,911	15,673
Fixed Assets	10,477	10,077
Total Assets	28,388	25,751
Liabilities		
Current Liabilities	12,873	11,496
Noncurrent Liabilities	4,311	4,368
Total Liabilities	17,185	15,865
Net Assets		
Shareholder's Equity	10,723	9,674
Valuation and Translation Differences	479	211
Minority Interests	—	—
Total Net Assets	11,203	9,885
Total Liabilities and Net Assets	28,388	25,751

Consolidated Net Sales & Operating Income by Market Segment

¥ Million

	FY2011 Results (11/2-12/1)	FY2012 Results (12/2-13/1)	Increase (Decrease)
Commercial And Other Facility Market	29,163	31,471	2,308
Chain Store Market	12,600	13,191	590
Cultural Facility Market	8,058	6,844	△1,213
Others	2,227	2,063	△163
Net Sales	52,049	53,571	1,521
Commercial And Other Facility Market	115	642	526
Chain Store Market	△338	159	497
Cultural Facility Market	468	46	△421
Others	454	542	88
Segment profit adjustment	21	△1	△23
Operating Income	721	1,390	668

Consolidated Cash Flow Statements Summary

¥ Million

	FY2011 Full Year Results (11/2-12/1)	FY2012 Full Year Results (12/2-13/1)
Net Cash Provided by (Used in) Operating Activities	1,733	635
Net Cash Provided by (Used in) Investing Activities	△133	△140
Net Cash Provided by (Used in) Financing Activities	△2,304	255
Net Increase (Decrease) in Cash and Cash Equivalents	△710	781
Cash and Cash Equivalents at Beginning of Year	4,426	3,716
Cash and Cash Equivalents at End of Period	3,716	4,498

Forecast for the Year Ended January 2014 (Consolidated Earnings)

¥ Million

	FY2011 Full Year Results (11/2-12/1)	FY2012 Full Year Results (12/2-13/1)	FY2013 Full Year Forecast (13/2-14/1)
Order Accepted	47,585	58,060	59,500
Net Sales	52,049	53,571	57,500
Gross Profit	6,890	8,090	8,630
Operating Income	721	1,390	1,450
Ordinary Income	807	1,474	1,490
Net Income	573	1,149	1,250
E P S	23.18	46.50	50.56
ROE	5.9	10.9	10.6

Forecast for the Year Ended January 2014

(Consolidated Net Sales & Operating Income by Market Segment)

¥ Million

	FY2012 Full Year Results (12/2-13/1)	FY2013 Full Year Forecast (13/2-14/1)
Commercial And Other Facility Market	31,471	33,300
Chain Store Market	13,191	13,500
Cultural Facility Market	6,844	8,600
Others	2,063	2,100
Net Sales	53,571	57,500
Commercial And Other Facility Market	642	450
Chain Store Market	159	250
Cultural Facility Market	46	250
Others	542	500
Segment profit adjustment	△1	—
Operating Income	1,390	1,450