
Financial Results

For the third quarter ended October 31, 2015



Consolidated Income Statements Summary

¥ Million

	FY 2014 3rd Quarter Results (14/2 - 14/10)	FY 2015 3rd Quarter Results (15/2 - 15/10)	Increase (Decrease)
Order Accepted	52,076	50,826	△1,250
Net Sales	46,976	48,164	1,188
Gross Profit	8,243	8,694	450
Selling, General & Admin. Expenses	5,380	6,236	856
Operating Income	2,862	2,457	△405
Non-operating Income(Expenses)	118	22	△96
Ordinary Income	2,981	2,480	△501
Extraordinary Income(Expenses)	49	3,758	3,709
Income before Income Taxes	3,030	6,238	3,208
Income Taxes-current	642	383	△258
Income Taxes-deferred	304	1,981	1,677
Income before minority Interest	2,084	3,872	1,788
Net Income	2,084	3,872	1,788
E P S	43.31	80.49	37.18
ROE	13.3	18.3	5.0

Tanseisha Co.,Ltd divided common stock at a rate of 1.5-for-1 on 1 August, 2015.

EPS is calculated assuming stock split carried out in the beginning of the previous fiscal year.

Consolidated Balance Sheets Summary

¥ Million

	As of Jan. 31 2015	As of Oct. 31 2015
Assets		
Current Assets	24,414	32,877
Fixed Assets	12,092	8,106
Total Assets	36,506	40,984
Liabilities		
Current Liabilities	17,177	17,049
Noncurrent Liabilities	1,841	2,713
Total Liabilities	19,018	19,763
Net Assets		
Shareholder's Equity	16,643	20,031
Other accumulated comprehensive income	845	1,189
Total Net Assets	17,488	21,221
Total Liabilities and Net Assets	36,506	40,984

Consolidated Net Sales & Operating Income by Market Segment

¥ Million

	FY2014 3rd Quarter Results (14/2-14/10)	FY2015 3rd Quarter Results (15/2-15/10)	Increase (Decrease)	FY2015 Full Year Forecast (15/2 - 16/1)
Commercial And Other Facility Market	26,817	29,280	2,463	42,000
Chain Store Market	11,409	10,862	△547	15,000
Cultural Facility Market	7,217	7,443	226	9,230
Others	1,531	577	△953	770
Net Sales	46,976	48,164	1,188	67,000
Commercial And Other Facility Market	1,547	1,587	40	2,040
Chain Store Market	402	398	△4	450
Cultural Facility Market	458	232	△225	60
Others	453	236	△217	250
Segment profit adjustment	1	3	1	—
Operating Income	2,862	2,457	△405	2,800

Consolidated Cash Flow Statements Summary

¥ Million

	FY2014 3rd Quarter Results (14/2-14/10)	FY2015 3rd Quarter Results (15/2-15/10)
Net Cash Provided by (Used in) Operating Activities	391	879
Net Cash Provided by (Used in) Investing Activities	△203	7,635
Net Cash Provided by (Used in) Financing Activities	△ 144	△1,416
Net Increase (Decrease) in Cash and Cash Equivalents	51	7,094
Cash and Cash Equivalents at Beginning of Year	5,266	5,162
Cash and Cash Equivalents at End of Period	5,318	12,256

Forecast for the Year Ended January 2016 (Consolidated Earnings)

¥ Million

	FY2013 Full Year Results (13/2-14/1)	FY2014 Full Year Results (14/2-15/1)	FY2015 Full Year Forecast (15/2-16/1)
Order Accepted	60,471	72,510	69,400
Net Sales	57,074	63,373	67,000
Gross Profit	9,392	10,765	11,500
Operating Income	2,061	2,749	2,800
Ordinary Income	2,177	2,934	2,820
Net Income	2,565	3,936	4,010
E P S	53.32	81.81	83.35
ROE	20.3	13.3	20.7

Tanseisha Co.,Ltd divided common stock at a rate of 1.3-for-1 on 1 February, 2014, 1.5-for-1 on 1 August, 2015. EPS is calculated assuming stock split carried out in the beginning of the previous fiscal year.

Forecast for the Year Ended January 2016

(Consolidated Net Sales & Operating Income by Market Segment)

¥ Million

	FY2014 Full Year Results (14/2-15/1)	FY2015 Full Year Forecast (15/2-16/1)
Commercial And Other Facility Market	37,276	42,000
Chain Store Market	14,643	15,000
Cultural Facility Market	9,279	9,230
Others	2,174	770
Net Sales	63,373	67,000
Commercial And Other Facility Market	1,451	2,040
Chain Store Market	347	450
Cultural Facility Market	355	60
Others	598	250
Segment profit adjustment	△3	—
Operating Income	2,749	2,800