
Financial Results

For the fiscal year ended January 31, 2016



Consolidated Income Statements Summary

	FY 2014 Results (14/2-15/1)	FY 2015 Results (15/2-16/1)	Increase (Decrease)
Order Accepted	72,510	67,139	△5,371
Net Sales	63,373	67,612	4,239
Gross Profit	10,765	11,916	1,151
Selling, General & Admin.Expenses	8,015	8,697	681
Operating Income	2,749	3,218	469
Non-operating Income(Expenses)	184	84	△100
Ordinary Income	2,934	3,303	368
Extraordinary Income(Expenses)	74	3,758	3,683
Income before Income Taxes	3,008	7,061	4,052
Income Taxes-current	926	796	△130
Income Taxes-deferred	△1,853	1,885	3,739
Income before minority Interest	3,936	4,379	443
Net Income	3,936	4,379	443
EPS	81.81	91.03	9.22
ROE	24.9	22.5	△2.4

¥ Million

Tanseisha Co.,Ltd divided common stock at a rate of 1.5-for-1 on 1 August, 2015.

EPS is calculated assuming stock split carried out at the beginning of the Fiscal Year 2014.

Consolidated Balance Sheets Summary

¥ Million

	As of Jan. 31 2015	As of Jan. 31 2016
Assets		
Current Assets	24,414	33,649
Fixed Assets	12,092	7,901
Total Assets	36,506	41,550
Liabilities		
Current Liabilities	17,177	17,546
Noncurrent Liabilities	1,841	2,581
Total Liabilities	19,018	20,128
Net Assets		
Shareholder's Equity	16,643	20,537
Other accumulated comprehensive income	845	885
Total Net Assets	17,488	21,422
Total Liabilities and Net Assets	36,506	41,550

Consolidated Net Sales & Operating Income by Market Segment

¥ Million

	FY2014 Results (14/2-15/1)	FY2015 Results (15/2-16/1)	Increase (Decrease)
Commercial And Other Facility Market	37,276	42,054	4,778
Chain Store Market	14,643	15,378	735
Cultural Facility Market	9,279	9,424	145
Others	2,174	754	△1,420
Net Sales	63,373	67,612	4,239
Commercial And Other Facility Market	1,451	2,241	790
Chain Store Market	347	623	275
Cultural Facility Market	355	110	△245
Others	598	232	△365
Segment profit adjustment	△3	10	13
Operating Income	2,749	3,218	469

Consolidated Cash Flow Statements Summary

¥ Million

	FY2014 Full Year Results (14/2-15/1)	FY2015 Full Year Results (15/2-16/1)
Net Cash Provided by (Used in) Operating Activities	1,969	2,009
Net Cash Provided by (Used in) Investing Activities	△ 343	7,153
Net Cash Provided by (Used in) Financing Activities	△ 1,752	△ 1,490
Effect of exchange rate changes on cash and cash equivalents	21	△ 15
Net Increase (Decrease) in Cash and Cash Equivalents	△104	7,657
Cash and Cash Equivalents at the Beginning of the Fiscal Year	5,266	5,162
Cash and Cash Equivalents at the End of the Fiscal Year	5,162	12,819

Forecast for the Year Ended January 2017 (Consolidated Earnings)

	FY2014 Full Year Results (14/2-15/1)	FY2015 Full Year Results (15/2-16/1)	FY2016 Full Year Forecast (16/2-17/1)
Order Accepted	72,510	67,139	73,000
Net Sales	63,373	67,612	69,800
Gross Profit	10,765	11,916	11,500
Operating Income	2,749	3,218	3,400
Ordinary Income	2,934	3,303	3,480
Net Income	3,936	4,379	2,300
E P S	81.81	91.03	47.81
ROE	24.9	22.5	10.4

¥ Million

Tanseisha Co.,Ltd divided common stock at a rate of 1.5-for-1 on 1 August, 2015.
EPS is calculated assuming stock split carried out at the beginning of the Fiscal Year 2014.

Forecast for the Year Ended January 2017

(Consolidated Net Sales & Operating Income by Market Segment)

¥ Million

	FY2015 Full Year Results (15/2-16/1)	FY2016 Full Year Forecast (16/2-17/1)
Commercial And Other Facility Market	42,054	43,200
Chain Store Market	15,378	15,520
Cultural Facility Market	9,424	10,400
Others	754	680
Net Sales	67,612	69,800
Commercial And Other Facility Market	2,241	2,350
Chain Store Market	623	450
Cultural Facility Market	110	480
Others	232	120
Segment profit adjustment	10	—
Operating Income	3,218	3,400