
Financial Results

For the first quarter ended April 30, 2016



Consolidated Income Statements Summary

¥ Million

	FY 2015 1st Quarter Results (15/2 - 15/4)	FY 2016 1st Quarter Results (16/2 - 16/4)	Increase (Decrease)
Order Accepted	15,118	17,069	1,950
Net Sales	23,110	23,675	565
Gross Profit	4,221	4,192	(28)
Selling, General & Admin. Expenses	1,853	1,898	45
Operating Income	2,368	2,294	(74)
Non-operating Income(Expenses)	33	44	11
Ordinary Income	2,401	2,338	(62)
Extraordinary Income(Expenses)	183	12	(171)
Income before Income Taxes	2,585	2,351	(234)
Income Taxes-current	844	740	(103)
Income Taxes-deferred	62	13	(49)
Net Income	1,678	1,597	(80)
E P S	52.31	33.20	(1.68)
ROE	8.72	7.09	(1.63)

Tanseisha Co.,Ltd divided common stock at a rate of 1.5-for-1 on 1 August, 2015.
EPS is calculated assuming stock split carried out at the beginning of the Fiscal Year 2014.

Consolidated Balance Sheets Summary

¥ Million

	As of Jan. 31 2016	As of Apr. 30 2016
ASSETS		
Current Assets	33,649	34,993
Fixed Assets	7,901	8,246
Total Assets	41,550	43,240
Liabilities		
Current Liabilities	17,546	18,260
Noncurrent Liabilities	2,581	2,457
Total Liabilities	20,128	20,718
Net Assets		
Shareholder's Equity	20,537	21,653
Other accumulated comprehensive income	885	868
Minority Interests	—	—
Total Net Assets	21,422	22,522
Total Liabilities and Net Assets	41,550	43,240

Consolidated Net Sales & Operating Income by Market Segment

¥ Million

	FY2015 1st Quarter Results (15/2-15/4)	FY2016 1st Quarter Results (16/2-16/4)	Increase (Decrease)	FY2016 Full Year Forecast (16/2 – 17/1)
Commercial And Other Facility Market	12,896	13,763	867	43,200
Chain Store Market	4,922	5,187	265	15,520
Cultural Facility Market	5,049	4,567	(481)	10,400
Others	242	155	(86)	680
Net Sales	23,110	23,675	565	69,800
Commercial And Other Facility Market	1,115	1,134	19	2,350
Chain Store Market	365	479	113	450
Cultural Facility Market	748	617	(131)	480
Others	128	52	(75)	120
Segment profit adjustment	9	9	—	—
Operating Income	2,368	2,294	(74)	3,400

Consolidated Cash Flow Statements Summary

¥ Million

	FY2015 1st Quarter Results (15/2-15/4)	FY2016 1st Quarter Results (16/2-16/4)
Net Cash Provided by (Used in) Operating Activities	1,476	1,642
Net Cash Provided by (Used in) Investing Activities	3,023	(407)
Net Cash Provided by (Used in) Financing Activities	846	(571)
Net Increase (Decrease) in Cash and Cash Equivalents	5,347	667
Cash and Cash Equivalents at Beginning of Year	5,162	12,819
Cash and Cash Equivalents at End of Period	10,509	13,487

Forecast for the Year Ended January 2017 (Consolidated Earnings)

¥ Million

	FY2014 Full Year Results (14/2-15/1)	FY2015 Full Year Results (15/2-16/1)	FY2016 Full Year Forecast (16/2-17/1)
Order Accepted	72,510	67,139	73,000
Net Sales	63,373	67,612	69,800
Gross Profit	10,765	11,916	11,500
Operating Income	2,749	3,218	3,400
Ordinary Income	2,934	3,303	3,480
Net Income	3,936	4,379	2,300
E P S	81.81	91.03	47.81
ROE	24.9	22.5	10.4

Tanseisha Co.,Ltd divided common stock at a rate of 1.5-for-1 on 1 August, 2015.
EPS is calculated assuming stock split carried out at the beginning of the Fiscal Year 2014.

Forecast for the Year Ended January 2017

(Consolidated Net Sales & Operating Income by Market Segment)

¥ Million

	FY2015 Full Year Results (15/2-16/1)	FY2016 Full Year Forecast (16/2-17/1)
Commercial And Other Facility Market	42,054	43,200
Chain Store Market	15,378	15,520
Cultural Facility Market	9,424	10,400
Others	754	680
Net Sales	67,612	69,800
Commercial And Other Facility Market	2,241	2,350
Chain Store Market	623	450
Cultural Facility Market	110	480
Others	232	120
Segment profit adjustment	10	—
Operating Income	3,218	3,400